



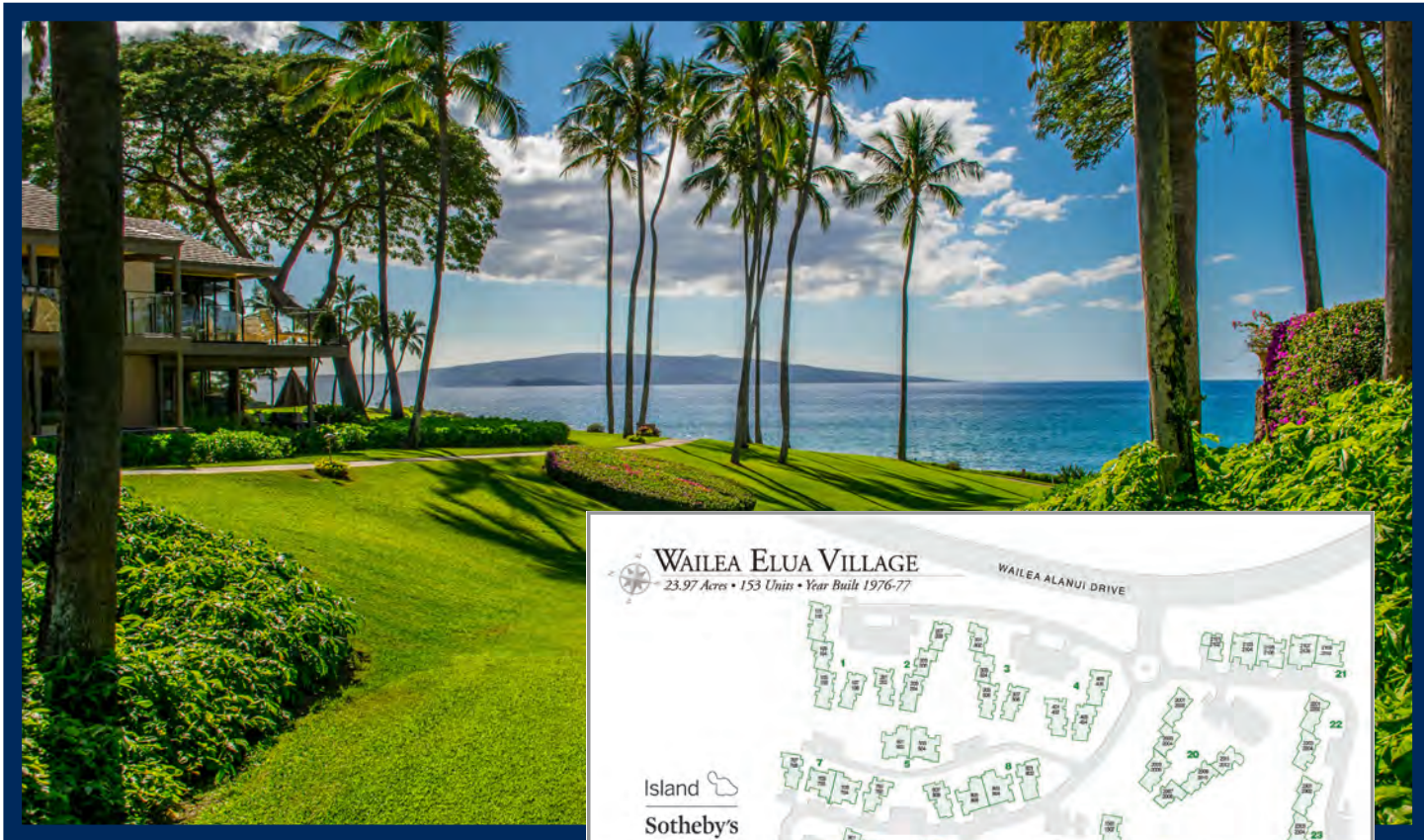
## Mastering the Art of Being Connected

### Wailea

The 1,500-acre Wailea Resort was conceived in the 1960's as an integrated residential resort community. The master planned resort was ahead of its time by being one of the first to put together a community of low-rise condominium and single family villages with hotels, golf courses, tennis and shopping. The Wailea Community Association acts as the master association and maintains Wailea Resort at the high standards for which it is world-renowned.

### Makena

Makena is a favored destination for the world's most affluent. With all the amenities of its northern neighbor, the Wailea Resort, yet in a more serene and private setting, it is no wonder why some of the world's leading celebrities, dignitaries, and business leaders call Makena 'home away from home'. Some of the most sought-after properties in Hawaii can be found along Makena's picture-perfect coastline.



Individual plat maps available at:  
[islandsothebysrealty.com](http://islandsothebysrealty.com)



## Artfully Uniting Extraordinary Properties with Extraordinary Lives®

**Brand Heritage:** The Sotheby's International Realty® brand harnesses the worldwide recognition and prestige of the Sotheby's name benefiting from the tradition, innovation and marketing collaboration.

**A true Global Network:** Our Global Referral System connects more than 22,000 sales associates located in approximately 960 offices in 72 countries and territories worldwide, facilitating the thousands of referrals that occur annually among our offices.

**Apple TV:** Our innovative Apple TV app allows the Sotheby's International Realty brand to present our curated high definition videos and photography on a screen larger than ever before.

**Property Distribution:** The Sotheby's International Realty® brand partners with and distributes properties to the most significant media companies and real estate-focused websites in the world.

**sothebysrealty.com** attracts more consumers to search, view and inquire than any other luxury real estate website.

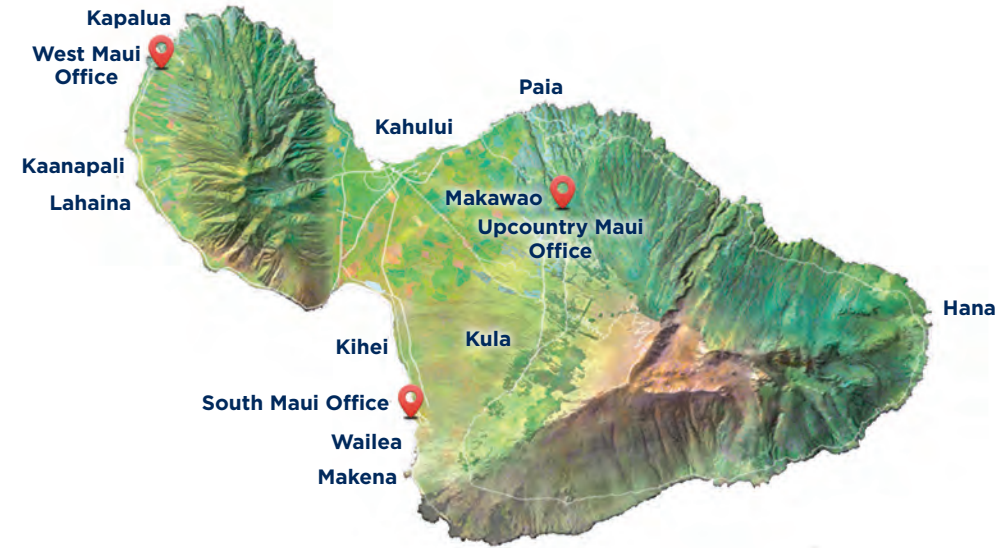
**Global Media Partnerships:** Unparalleled Reach. Sotheby's International Realty® brand utilizes hand-selected media powerhouses whose innovation, experience and international impact allow our brand to successfully connect with a global consumer.

### Three Prominent Locations On Maui

**South Maui**  
2463 S. Kihei Road, #A22  
Kihei, HI 96753  
(808) 879-8880

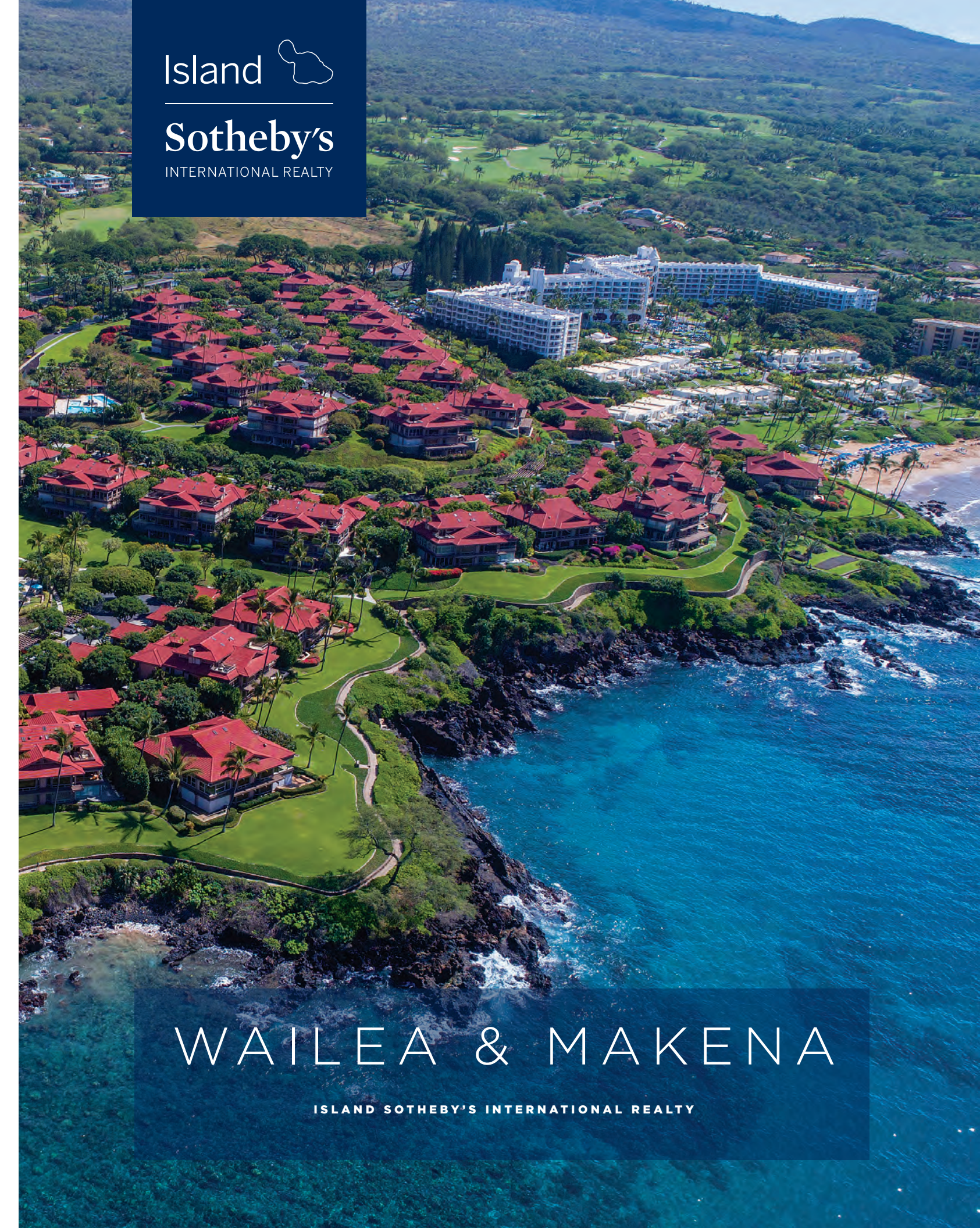
**Upcountry Maui**  
3628 Baldwin Avenue  
Makawao, HI 96768  
(808) 572-8600

**West Maui**  
5095 Napilihau Street, #113A  
Lahaina, HI 96761  
(808) 665-1166



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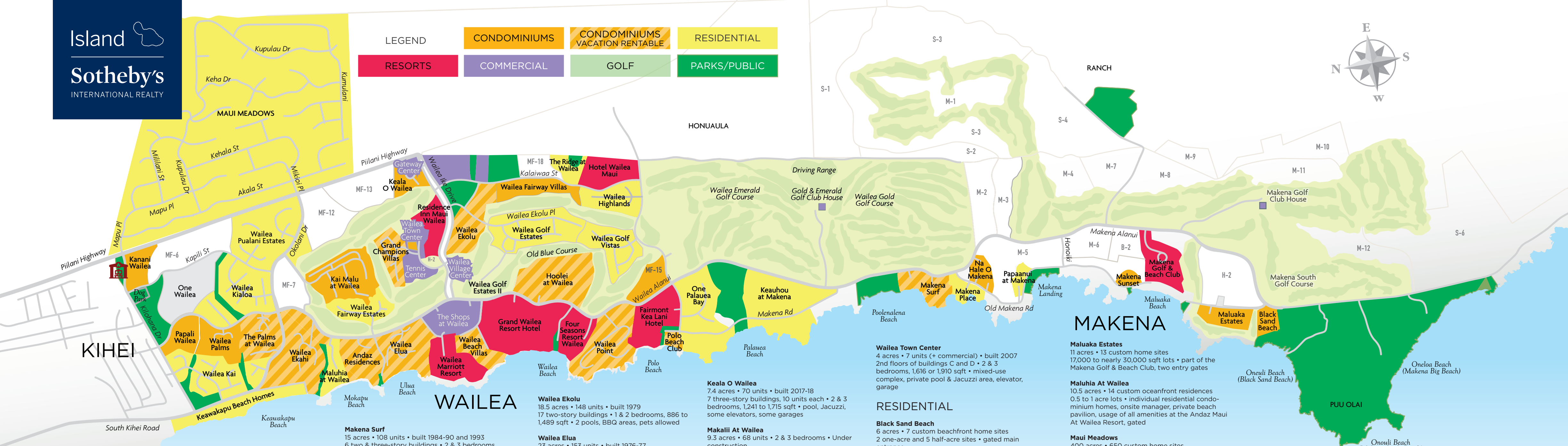


# WAILEA & MAKENA

ISLAND SOTHEBY'S INTERNATIONAL REALTY

LEGEND

- CONDOMINIUMS
- CONDOMINIUMS VACATION RENTABLE
- RESIDENTIAL
- RESORTS
- COMMERCIAL
- GOLF
- PARKS/PUBLIC



Pacific Ocean

CONDOMINIUMS VACATION RENTABLE

- Andaz Residences**  
15 acres • 12 units (+ 300 hotel rooms) • built 2014  
3 two & three-story buildings • 3 & 4 bedrooms, 3,200 to over 5,000 sqft • all amenities of the Andaz Maui At Wailea Resort
- Grand Champions Villas**  
12 acres • 188 units • built 1990  
20 two & three-story buildings • 1, 2 & 3 bedrooms, 2,426, 2,619 & 3,076 sqft • 2 pools, Jacuzzi, nearby tennis
- Hoolei At Wailea**  
30 acres • 120 townhouse units • built 2007-08  
20 clusters, each with 6 two-story units • 3 bedrooms, 2,426, 2,619 & 3,076 sqft • attached garage, elevator, built-in lanai BBQ, pool with waterfall, exercise room, gated

- Polo Beach Club**  
2 acres • 71 units • built 1982  
1 eight-story building • 2 bedrooms, 1,200 to 1,500 sqft • concrete structure, underground parking garage, pool, BBQ area, pets allowed
- Wailea Beach Villas**  
10.5 acres • 98 units • built 2006  
7 two & three-story villa buildings, 60-unit, five-story penthouse building • 2 & 3 bedrooms, 1,978 to 3,000 sqft • elevator, built-in lanai BBQ, 2 pools, Jacuzzi, concierge, underground & private garages, gated
- Wailea Ekahi**  
34.5 acres • 294 units • built 1976  
54 two-story buildings • studio, 1 & 2 bedrooms, 500 to 1,575 sqft • 4 pools, BBQ areas, paddle tennis court, pets allowed

CONDOMINIUMS

- Kai Malu At Wailea**  
25 acres • 150 townhouse units • built 2006-08  
75 two-story duplex buildings • 3 bedrooms, 1,796 or 1,852 sqft • 2-car garage, pool, Jacuzzi, exercise room, steam room, sauna, BBQ area, pets allowed, gated
- Kanani Wailea**  
8.5 acres • 38 units • built 2006-07  
38 individual, single level and 2-story buildings • 3 & 4 bedrooms, 1,984 to 2,369 sqft • pool, Jacuzzi, exercise room, pets allowed, gated

- Keala O Wailea**  
7.4 acres • 70 units • built 2017-18  
7 three-story buildings, 10 units each • 2 & 3 bedrooms, 1,241 to 1,715 sqft • pool, Jacuzzi, some elevators, some garages
- Wailea Ekolu**  
18.5 acres • 148 units • built 1979  
17 two-story buildings • 1 & 2 bedrooms, 886 to 1,489 sqft • 2 pools, BBQ areas, pets allowed
- Wailea Elua**  
23 acres • 153 units • built 1976-77  
25 two-story buildings • 1, 2 & 3 bedrooms, 955 to 1,609 sqft • 2 pools, Jacuzzi, BBQ area, tennis court, exercise room, pets allowed, gated
- Wailea Point**  
28 acres • 129 units • built 1986-87  
34 two-story buildings • 2, 3 & 4 bedrooms, 1,558 to 4,800 sqft • 30-day minimum rental or longer, garage, boat garages, tennis & paddle tennis, 2 pools, Jacuzzi, fitness room, BBQ areas, pets allowed, gated

- Makalii At Wailea**  
9.3 acres • 68 units • 2 & 3 bedrooms • Under construction
- Na Hale O Makena**  
6 acres • 40 units • built 2002  
6 three & four-story buildings • 2, 3 & 4 bedrooms, 2,088 to 2,745 sqft • pool, Jacuzzi, exercise room, built-in lanai BBQ, elevators, carports, onsite full-time manager, gated
- Papali Wailea**  
10.5 acres • 24 units • built 2008  
12 single level duplex structures, connected at the carport • 3 bedrooms, 2,386 sqft • pool, Jacuzzi, exercise room, carport garage, built-in lanai BBQ, onsite full-time manager, pets allowed, gated

- Wailea Fairway Villas**  
12 acres • 118 units • built 1998  
24 two-story buildings • 2 & 3 bedrooms, 949 to 1,790 sqft • pool, Jacuzzi, BBQ area, exercise room, pets allowed
- Wailea Palms (Phase 2)**  
14.5 acres • 120 units • built 1992  
16 two-story buildings • 1 & 2 bedrooms, 1,022 to 1,699 sqft • pool, Jacuzzi, BBQ area, exercise room • gated

- Wailea Town Center**  
4 acres • 7 units (+ commercial) • built 2007  
2nd floors of buildings C and D • 2 & 3 bedrooms, 1,616 or 1,910 sqft • mixed-use complex, private pool & Jacuzzi area, elevator, garage

RESIDENTIAL

- Black Sand Beach**  
6 acres • 7 custom beachfront home sites  
2 one-acre and 5 half-acre sites • gated main entrance
- Kaimanu Estates**  
19 acres • 9 custom home sites  
2 to 2.5 acre lots • gated main entrance, access through Maui Meadows
- Keauhou at Makena**  
23 acres • 7 custom home sites  
2.4 to nearly 5 acres • individually gated, large estate-style properties
- Keawakapu Beach Homes**  
20 acres • 34 custom, mostly beachfront residences  
Average lot size is half an acre • Kihei homes, not part of the Wailea Resort
- Makena Place**  
5 acres • 10 custom oceanfront residences  
10,000 to 17,000 sqft lots • individual residential condominium homes, onsite manager, tennis court, gated main entrance
- Makena Sunset**  
1.55 acres • 4 residential condominium homes  
4 bedrooms, 4,052 sqft each, 2 gates

MAKENA

- Maluaka Estates**  
11 acres • 13 custom home sites  
17,000 to nearly 30,000 sqft lots • part of the Makena Golf & Beach Club, two entry gates
- Maluhia At Wailea**  
10.5 acres • 14 custom oceanfront residences  
0.5 to 1 acre lots • individual residential condominium homes, onsite manager, private beach pavilion, usage of all amenities at the Andaz Maui At Wailea Resort, gated
- Maui Meadows**  
400 acres • 650 custom home sites  
Half acre average lot size • Kihei homes, one of Kihei's oldest neighborhoods
- One Palauea Bay**  
20 acres • 17 custom home sites  
1 to 1.8 acre lots • One gate for 15 home sites, 2 residences are located separately due to a surrounding 21-acre Hawaiian cultural preserve
- Papaanui At Makena**  
5 acres • 7 custom home sites  
16,000 to 24,000 sqft lots • option for individually gated, estate-style properties
- The Ridge At Wailea**  
6.5 acres • 9 custom home sites  
Half-acre lots • option for individually gated properties
- Wailea Fairway Estates**  
14 acres • 31 custom home sites  
12,000 to 19,000 sqft lots • gated main entrance
- Wailea Golf Estates (incl. phase 2)**  
37 acres • originally 61 custom home sites (+ 16 in phase 2) • 11,000 to 23,000 sqft lots • phase 2 has 6.7 acres, one gated main entrance
- Wailea Golf Vistas**  
18 acres • 48 custom home sites  
11,000 to 18,000 sqft lots • gated main entrance
- Wailea Highlands**  
14 acres • 24 custom home sites  
20,000 to 30,000 sqft lots • gated main entrance
- Wailea Kai**  
34 acres • 100 custom home sites  
8,000 to 12,000 sqft lots • Wailea's 1st residential community, 3 different gates or entry locations
- Wailea Kialoa**  
34 acres • 102 custom home sites  
8,000 to 15,000 sqft lots • 3 different gates or entry locations
- Wailea Pualani Estates**  
33 acres • 92 custom home sites  
10,000 to 13,000 sqft lots • 2 different gates or entry locations